

Our complete design and manufacturing solution offers you more

- Complete in-house product design including:
 - system-level conceptual design
 - software development and verification
 - circuit design and 3D mechanical design
 - full prototyping, testing and validation
 - agency approvals and product compliance
 - extensive internal/external testing
 - world-class resources for product development.

State-of-the-art automated equipment is the backbone of our manufacturing facility. Automated surface-mount and through-hole technologies, conformal coating, encapsulation and in-circuit testing, sophisticated MRP software, value-added assembly, customized packaging and flexible delivery options make us the preferred supplier to industry leaders in many sectors.



ISO 9001:2000

ISO 9001:2000 and Six Sigma certification, combined with our relentless dedication to quality at every step of our process make us a trusted supplier to both domestic and international manufacturers.

Total Acquisition Management™ (T.A.M.) and onshore/offshore options simplify your purchase process, manage volume-related variables and streamline logistics.

- Contact Etratech today to discover how our advanced electronic controls can enhance your product line.



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A world of resources at your fingertips

Discover Etratech's exclusive **Total Acquisition Management™** (T.A.M.) system and open new horizons of quality and cost savings in electronic controls – regardless of production volume.

Leading manufacturers trust Etratech to manage international production and component sourcing, and to reduce the impact of market and volume-related variables on their bottom line.



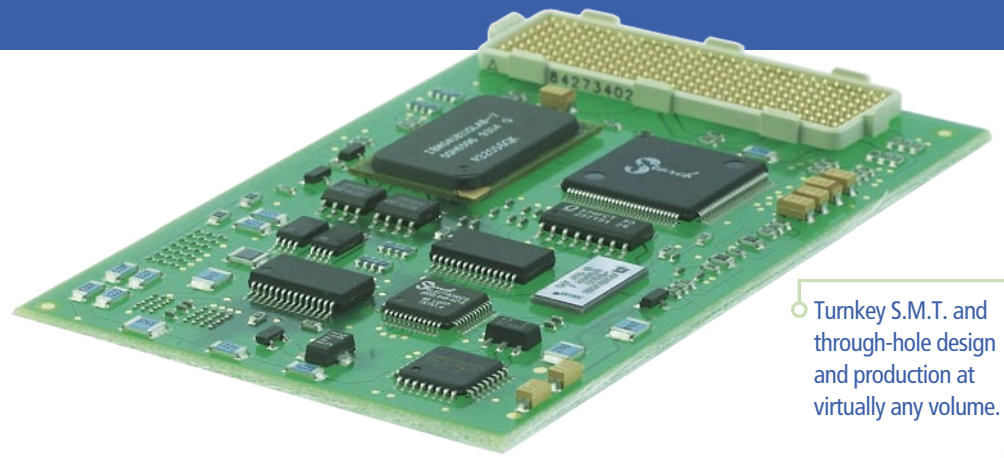
The best of both worlds: offshore resources managed onshore give you a strategic advantage

Many manufacturers turn to the Far East in an effort to reduce EMS costs, only to discover that the complexity of negotiations, long lead times, difficult communication and inflexible delivery can be overwhelming. Efficient production can come to a halt at your facility if key control components are late in production, slow in shipping or arrive with a high failure rate.

Swings in volume can mean the same electronic controls may have to be sourced in different jurisdictions at radically different prices – or even totally re-designed at the eleventh hour – as market conditions change.

Total Acquisition Management™ (T.A.M.) offers a better solution. Complete product development, electronic engineering, automated production and value-added services under one roof make Etratech highly competitive at a wide range of volumes.

Our track record of dealing effectively with Far-East OEMs and component manufacturers means that when conditions dictate, we can effectively source planned portions of your production where it makes sense, and where you have the greatest control over quality, cost and delivery.



Turnkey S.M.T. and through-hole design and production at virtually any volume.

Our expertise in direct factory OEM negotiating and volume leveraging means direct savings for you. Our reliable supplier rating system ensures the highest material standards and reduces lead times through negotiated stocking arrangements and bond reserves.

From initial review of your concepts to continuous production and delivery of your electronic controls, Etratech's Customer Support Management Team is a single, effective point of contact to streamline this process.

**East meets West...
where quality, design and
manufacturing come together.
It's all part of Etratech's complete
turnkey advantage!**

